

Lucius Gao

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EDUCATION

The University of Chicago

Double Major in Economics and Computer Science both Specializing in Data Science

Cumulative GPA: 3.6/4.0

Chicago, Illinois

September 2019 – June 2023

- Relevant Coursework: Econometrics, Machine Learning, Applications of Econometrics and Data Science Methods, Theory of Algorithms, Discrete Mathematics, Programming Languages, Computer Architecture, Engineering Ethics, Data Science for Computer Scientists, Introduction to Formal Languages, Data Visualization and Communication, Elements of Economics I-II-III

Fort Collins High School

High School Diploma

Ranked 5th of 411 | GPA: 4.12/4.00 | SAT: 1560/1600 | ACT: 34/36

Fort Collins, Colorado

August 2015 – May 2019

EXPERIENCE

Truist Securities – Financial Institutions Group

Investment Banking Analyst

Investment Banking Summer Analyst | Received Return Offer

Atlanta, Georgia

July 2023 – Present

June 2022 – August 2022

- Assisted in creating a credit memo including various overviews and a liquidity model for a large, independent broker-dealer
- Completed weekly training projects covering topics such as: LBOs, DCFs, liquidity models, CIMs and transaction/trading comps
- Created and presented a pitch deck on Prudential Financial to the group's senior management as a final project

Selected Deal Experience

- Minority Equity Sale of iCreditWorks to RedBird Capital Partners and Capital One Ventures for \$42MM
 - Participated in due diligence sessions detailing technological, business, and financial areas of the target
 - Updated the internal buyer tracker and refreshed the market update and potential investor timelines at each stage of the process
 - Aided in the development of the financial model, marketing material, legal documents, and organization of the virtual data room
 - Prepared presentation materials for internal meetings as well as meetings with interested sponsors

ZZ Technology Group Co. Ltd.

Investment Analyst | Invited to continue summer internship into the academic year

Hong Kong SAR

June 2021 – September 2021

- Performed financial and operational due diligence by analyzing market trends, competition, and potential strategic partners
- Assisted associates in preparing financial forecasts, LBO models and compiling transaction/trading comps on prospective deals
- Maintained comprehensive internal databases of current auction processes and precedent transactions in the market

The University of Maryland – Earth System Modeling (EaSM) Group

Summer Data Analyst

College Park, Maryland

July 2020 – November 2020

- Conducted economic and statistical analysis utilizing machine learning and data-visualization to link USDA records and climate data
- Performed univariate and multivariate analysis to identify underlying patterns in data and associations between variables of interest
- Collaborated with an interdisciplinary team with primary focus on quantifying national economic consequences of climate variation

LEADERSHIP & ACTIVITIES

Alpha Kappa Psi Business Fraternity – Beta Epsilon Chapter

Head of Recruitment, Finance Committee Leader, Brother

Chicago, Illinois

January 2021 – June 2023

- Spearheaded recruitment of 43 new members for Spring and Fall 2022, including delegating tasks to a team of 15 people, strategically planning recruitment week events, and developing a pledge curriculum to provide a platform for pledges' professional exploration
- Organized career development workshops to support personal and professional development of members to secure internships
- Wrote algorithms to accelerate the process of scheduling interviews, calculating interview scores, and creating detailed bid night slides

University of Chicago Varsity Swim Team

Team Member, Swim Instructor

Chicago, Illinois

October 2019 – March 2023

- Effectively balanced an 18-hour weekly practice schedule while prioritizing time to meet rigorous academic demands
- UAA All-Academic Team (2020-2023), CSCAA First Team Scholar All-American (2021), All-UAA in 400 Medley Relay (2021)

ADDITIONAL INFORMATION

Technical Skills: Microsoft Office, FactSet, CapIQ, Refinitiv, Pitchbook | VBA, Python, C, R, Rust | Mandarin Chinese

Certifications: Financial Statement Modeling (WSP), LBO Modeling (WSP), M&A Modeling (WSP)

Licenses: SIE, Series 63, Series 79, Chinese Proficiency Test (HSK) Level 5

Interests: Stand-up comedy, journaling, running, lifting, yoga, budget cooking, cliff diving, reading, meditation